

Spotlight on Africa Travel Workshop



Villa Rosa
Kempinski

NAIROBI

Radisson **BLU**
HOTEL, NAIROBI UPPER HILL

Nairobi
05 - 06 July 2018



Supported By:



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travel marketing services

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Bluebay offers guests a choice of two beautiful resorts sharing 500m of idyllic Indian Ocean beachfront on the east coast of Zanzibar: Bluebay Beach Resort & Spa and Sultan Sands Island Resort. These unique resorts offer an authentic Zanzibar experience – an inspired blend of past and present – where modern amenities combine with traditional décor and genuine hospitality.

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Email: stay@mafiaisland.com
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Tel: +27 823823734 or +255 715669145
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www.mafiaisland.com





DESTINATION ASIA



Destination Asia was formed in 1996 and has 27 offices in 11 countries and is the leading DMC in Asia. Our philosophy is simple: We will provide on-site services that are the very best available in the market in each destination and will never compromise on service standards. At Destination Asia we have developed a series of innovative sales tools to support our valued clients to assist you in building your knowledge of Asia.

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Represented by: Liz Berry

KENYA ASSOCIATION OF TOUR OPERATORS (KATO)



KATO's vision is to be a leading Tourism Trade Association in the Region, offering world class services through its members to the traveling public. Key amongst our objectives is to uphold the good reputation of Kenya as a tourist destination by ensuring that Kenyan Tour Operators maintain the highest possible standards of service and value.

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Represented by: Fred Kaigua

KENYA ASSOCIATION OF TRAVEL AGENTS (KATA)



The Kenya Association of Travel Agents (KATA) is a membership based organization that represents the interests of Travel Industry in Kenya and other interested parties. KATA works to enhance and improve the Travel Industry business climate in Kenya by promoting the services of Travel Agents to the general public, protecting the rights of Travel Agents businesses, and assisting businesses to optimize their businesses and improve profitability.

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Represented by: Eve Karitu

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A leading hospitality company with 26 properties across six African countries, the company prides itself in offering guests a collection of Africa's most unique and unforgettable four and five-star hotels, resorts and bush lodges. Whether travelling for business or pleasure, this commitment to excellence and attention to detail ensures that your every need is catered for – where time is measured in moments, not minutes.

Legacy Zimbabwe: Legacy Zimbabwe prides itself in offering a collection of Africa's most unique four and five star hotels, The Kingdom hotel and Elephant Hills situated in Victoria Falls, The Monomotapa Hotel in Harare and Troutbeck Inn in Inyanga. The hotels offer ideal accommodation, conference and convention facilities, catering for diverse customer needs.

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Represented by: Karen Nyirenda

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THE VICTORIA FALLS HOTEL



One of the world's Classic five-star hotels commands prime location overlooking Victoria Falls, Zimbabwe, an acclaimed Natural Wonder of the World. A proud member of Leading Hotels of the World, the Edwardian-style hotel, built in 1904, was splendidly redecorated in 2013 to combine its traditional majesty with modern sophistication. For more than 110 years The Victoria Falls Hotel has been a luxury icon in Africa.

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Represented by: Farai Chimba

**PLANHOTEL
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Planhotel Hospitality Group is an international hotel management company. Operating properties and products branded as Diamonds and Sandies Resorts, Explorens Lodge, Mvua African Rain Spa and Spherique exclusive boutiques and handicrafts. Our superior all inclusive concept, dedicated service and the friendly atmosphere and kindness of our employees are the core of our "Enjoy Real Hospitality" philosophy.

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Represented by: Marcello Bozzuto

**PEERMONT HOTELS,
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PEERMONT
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PeerMont owns and operates a range of hotels, casinos and resorts – eight in South Africa, four in Botswana and one in Malawi. The flagship resort is Emperors Palace in Johannesburg next to O.R. Tambo International Airport – comprising four award-winning hotels, numerous entertainment and dining attractions, a world-class convention centre, casino and many other facilities.

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Represented by: Eduardo Pinto Ferreira

RH HOTELS & MANAGEMENT (PTY) LTD



Owned by RH Holdings, in the UK, RH Hotels & Management operates the 5 hotels under IHG (InterContinental Hotels Group) franchise agreements, including 4 Holiday Inn Express Hotels and the Holiday Inn Johannesburg-Rosebank. You can find us in the 4 major SA destinations of Cape Town, Johannesburg, Pretoria and Durban.

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Represented by: Lauren Hooper

RAMADA ENCORE DAR ES SALAAM



With 116 bedrooms Ramada Encore Dar es Salaam is an exciting new hotel experience. Casually chic and simply smarter, the hotel is a contemporary urban oasis with vibrant spaces, cool ambiance, and cutting edge technology for your global lifestyle.

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RADISSON HOTEL GROUP



Radisson Hotel Group is one of the world's largest and most dynamic hotel groups with eight distinctive hotel brands with more than 1,400 hotels in destinations around the world. Our portfolio of hotel brands includes:

Radisson Collection™, Radisson Blu®, Radisson®, Radisson RED®, Park Plaza®, Park Inn® by Radisson, Country Inn & Suites® by Radisson and prizeotel.

RADISSONBLU UPPERHILL NAIROBI

This brand-new hotel gives Nairobi visitors a fresh option for first-class accommodation

in the central business district. We make it easy to navigate the city's bustle, providing everything from a place to park upon arrival to the indulgence of a poolside drink on a hot day. Take meals in our all-day restaurant with terrace or at the grill. Our sophisticated wellness centre will help you recharge for events in stunning conference space, including our 590-square-metre ballroom.

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Website: www.radissonblu.com

Represented by: Vickie Muyanga & Ronald Oromo

RADISSON BLU LUSAKA

Located in an attractive business district close to the city centre, 5 – Star Radisson Blu Hotel Lusaka promises to be a classy base for discerning travellers.

Sumptuous rooms, a first class conference centre and Ballroom will be the offered alongside extensive dining options & excellent facilities making it the No. 1 address in Lusaka for both Business & Leisure guests alike.

Tel: +260 211 368 900
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Website: www.radissonblu.com/hotel-lusaka



PALACINA THE RESIDENCE & THE SUITES

Featuring luxurious, serviced and furnished apartments, premium suites and a full service hotel with all the amenities and services to make your stay comfortable and memorable. Experience the warmth of Nairobi with our hospitality in this dynamic, cosmopolitan city. Palacina features stylish spaces celebrating the spirit of Kenya.



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Represented by: Tony Sawe

THE ZANZIBAR COLLECTION

The Zanzibar Collection is a privately owned collection of beautiful luxury hotels and resorts inspired by the magic of Zanzibar, lying on one of the Top 30 Island beaches in the world as voted by Conde Nast Traveler. Baraza Resort and Spa was recently voted among the Top 25 Luxury Hotels in the World on TripAdvisor.



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Represented by: Tina Ndibo

PARK INN BY RADISSON NAIROBI WESTLANDS

Park Inn by Radisson Nairobi Westlands is a friendly, fresh, vibrant and uncomplicated hotel, designed for the global business traveller. Kenya's first property of this dynamic mid-market hotel brand is focused on delivering the modern essentials of a great hotel experience, that will resonate well with international and domestic travellers.



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Represented by: Benson Mulandi



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Represented by: Solomon Minlikalew

RAMADA RESORT DAR ES SALAAM

An idyllic beach destination with a perfect balance for meetings, events & leisure travelers, offering individualized service & unique culinary experiences. Ramada Resort, Dar es Salaam is part of Wyndham Hotels & Resorts and has been open since April 2015. The resort is situated right at the Indian Ocean with access to the beach, & close to popular local attractions, islands & city's bustling nightlife.



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Represented by: Bharath Swarup

SAA NAIROBI

South African Airways, most awarded airline in Africa, flies from Kenya nine times a week. This has made it possible for SAA to offer seamless connectivity to New York, Perth, Sao Paulo and to over 24 destinations in Africa. South African Airways, Bringing the World to Africa and taking Africa to the World.



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Represented by: Susan Mirugi

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The Seychelles Islands, amidst this glimmering archipelago, spread across a million miles of azure ocean, An unforgettable journey awaits those eager to finally discover a place that's truly different and magical. A place like no other and another world entirely.



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Represented by: Christopher Pool & Natacha Servina

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Represented by: Siphawe Ndaba

SOUTH AFRICAN TOURISM

South African Tourism is the national tourism agency responsible for marketing South Africa as a tourism destination internationally and domestically for leisure and business events. South Africa is an all-season, year-round destination with varied and unique value for money experiences in close proximity.



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Represented by: Bontle Madiba



SUN INTERNATIONAL – AFRICA

Sun International prides itself on being Africa's premium tourism, leisure and gaming group. For over 30 years, our wide range of resorts, luxury hotels and casinos have set the benchmark across South Africa and beyond, with each property offering guests a world of exhilarating experiences. We have the best services and facilities to turn each guest's desires into a memorable reality.



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Represented by: Ismael Kashiku

TRAVELPORT KENYA 

Travelport is the world's only true Travel Commerce Platform, focused on providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry. Our platform enables travel providers, travel agencies, corporations and developers to search, share, buy and sell travel. This increases profitability and drives commercial success for every customer in our B2B travel network.

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Represented by: Nita Nagi

VILLA ROSA KEMPINSKI NAIROBI

Villa Rosa Kempinski is a Five Star luxury hotel opened in 2013. Situated on Chiromo Road, the hotel is just a 5-minute drive to the city centre, and 20 km from Jomo Kenyatta International Airport (JKIA). Villa Rosa Kempinski boasts of 200 stylishly-designed and tastefully-decorated rooms and suites spread on 10 floors. It has 5 themed restaurants, conference rooms of varied capacity plus the magnificent Kempinski The Spa with a state-of-the-art fitness centre, large outdoor heated pool and accompanying health pool bar.



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Represented by: Brian Ochieng & Judy Matengo



WILD HORIZONS

Victoria Falls accommodation, ground handling and activity provider. Products include The Elephant Camp, celebrated as one of the most luxurious lodges in Victoria Falls. Old Drift Lodge, a new luxury tented lodge on the banks of the Zambezi River. Imbabala Zambezi Safari Lodge. Owner run activities include Rafting, Upper Zambezi Canoeing, River Cruises, Chobe Day Drips, Helicopter Flights and more.



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Represented by: Glenn Enslin

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ZURI ZANZIBAR HOTEL & RESORT

Opening on 2 July 2018, Zuri Zanzibar Hotel & Resort is nestled on a sunset-facing beach without any tide impact. Combining elegant contemporary design from Jestico+Whiles architects, with a considerate, sustainable build and an authentic African atmosphere, this Design Hotel will offer memorable, mindful, Indian Ocean escapes.



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Represented by: William Ruwa

SPOTLIGHT WORKSHOPS 2018

- **20 - 22 November 2018:** Spotlight Nordics Roadshow: Stockholm, Oslo & Copenhagen.

SPOTLIGHT WORKSHOPS 2019

- **29 January 2019:** Arusha (Tanzania)
- **13 February 2019:** Lusaka (Zambia)
- **15 February 2019:** Harare (Zimbabwe)
- **26 - 28 March: Spotlight Central & Eastern Europe Roadshow:** Budapest (Hungary); Prague (Czech Republic) & Warsaw (Poland)



NOTES
