

Spotlight on Africa Travel Workshop



Lusaka
14 February 2018



Supported by



houston
travel marketing services

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EXHIBITORS ARE PROMOTING THE FOLLOWING COUNTRIES:

GDS SERVICES

- Amadeus
- Travelport

AIRLINES & AIR CHARTERS

- Delta Airlines
- Fastjet
- Lufthansa German Airline
- Swiss International Air Lines
- Mahogany Air
- Royal Air Charters
- Virgin Atlantic Airways

HOTEL GROUPS

- Hilton
- Legacy Hotels & Resorts

TOURISM AGENCIES

- Zambia Tourism Agency
- Seychelles Tourism Board

BOTSWANA

- O&L Leisure

MALDIVES

- Emerald Collection

MOZAMBIQUE

- Cardoso Hotel

NAMIBIA

- O&L Leisure
- Legacy Hotels & Resorts

SEYCHELLES

- Seychelles Tourism Board

SOUTH AFRICA

- Mercure Hotels
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TOUR OPERATORS

- United Europe

WEST AFRICA

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ZAMBIA

- AVANI Victoria Falls Resort
- The Royal Livingstone Victoria Falls Zambia Hotel by Anantara
- Best Western Plus Lusaka Grand Hotel
- Croc Valley Camp
- Hilton Garden Inn Lusaka
- InterContinental Lusaka
- Kiambi Safaris Lower Zambezi
- Mfuwe Lodge
- Mukambi Safaris
- Royal Zambezi Lodge
- Southern Sun Ridgeway Hotel
- The Bushcamp Company

ZANZIBAR

- Bluebay Resorts Zanzibar
- Emerald Collection
- Essque Zalu Zanzibar

ZIMBABWE

- Meikles Hotel
- The Victoria Falls Hotel
- Legacy Hotels & Resorts



AMADEUS



Amadeus is a leading transaction processor for the global travel and tourism industry, providing advanced technology solutions to our travel provider and travel agency customers worldwide. We act as an international network providing comprehensive real-time search, pricing, booking, ticketing and other processing solutions to travel providers and travel agencies through our Distribution business area.

Tel: +27 11 548 7300 | +260 (97) 2350505
Email: ZBanda@amadeus.co.za
Website: www.amadeus.com

Represented by: Zakeyo Banda

AVANI VICTORIA FALLS RESORT



Get wild in the heart of Africa, with the iconic Victoria Falls at your doorstep. Whether it's for family fun or taking care of your business, AVANI Victoria Falls offers contemporary comforts and uncontested convenience, all just five minutes' walk from Zambia's biggest attraction.

Tel: +260 97 7824236
Email: rchitambala@minorhotels.com
Website: www.minorhotels.com/en/avani/victoria-falls

Represented by: Rachel Chitambala & Hayley Walls

BEST WESTERN PLUS LUSAKA GRAND HOTEL



Best Western Plus Lusaka Grand Hotel offers luxury air-conditioned accommodation with free WiFi and a business centre. Centrally located on Great East Road in Lusaka with easy access from Kenneth Kaunda Airport and close to major shopping centres. The hotel includes complimentary full breakfast, a restaurant, bar and pool deck.

Tel: +260 211 239 666 / +260 954 600 777
Email: reservations@lusakagrands.co.zm
michael@lusakagrands.co.zm
Website: www.lusakagrands.co.zm

Represented by: Michael Hunter-Smith

THE ROYAL LIVINGSTONE VICTORIA FALLS ZAMBIA HOTEL BY ANANTARA



On the banks of the Zambezi River, The Royal Livingstone Hotel is named after the legendary explorer who named Zambia's iconic waterfall in honour of his queen. Paying tribute to this glorious era, our hotel evokes Victorian elegance in impeccable style, and offers unforgettable adventures.

Tel: +260 97 782 4236
Email: rchitambala@minorhotels.com
Website: www.royal-livingstone.anantara.com

Represented by: Rachel Chitambala and Hayley Walls

CARDOSO HOTEL MAPUTO



Right in the Heart of Maputo's business and restaurant district and boasting spacious bedrooms and suites to suit all needs, Hotel Cardoso is the venue of choice for the discerning business and leisure traveler offering multi-functional meeting and events facilities, Fast-Free-Wi Fi and of course, its trademark sunset.

Tel: +258 21 491071/5
+258 84 3140321 (cellphone)
Email: info@hotelcardoso.co.mz
Website: www.cardoso-hotel.com

Represented by: Botho Mogami

BLUEBAY RESORTS ZANZIBAR



Bluebay offers guests a choice of two beautiful resorts sharing 500m of idyllic Indian Ocean beachfront on the east coast of Zanzibar: Bluebay Beach Resort & Spa and Sultan Sands Island Resort. These unique resorts offer an authentic Zanzibar experience – an inspired blend of past and present – where modern amenities combine with traditional décor and genuine hospitality.

Tel: +254 716 959 958
Email: marketing@bluebayzanzibar.com
Website: www.bluebayzanzibar.com

Represented by: Anne Mureithi & Jabir Mahmood



CROC VALLEY CAMP



Croc Valley Camp offers affordable safari accommodation bordering the picturesque Luangwa River, just 500 meters from the entrance of the South Luangwa National Park. Catering for the budget traveler and those looking for self-catering and full-board options; it offers comfort and rustic simplicity in natural surroundings providing exceptional game viewing opportunities. Tailored safaris with resident professional guides guarantee an unforgettable experience in the pristine wilderness of South Luangwa.

Tel: +260 2162 46074
Email: reservations@crocvally.com
Website: www.crocvally.com

Represented by: Charl Beukes

ESSQUE ZALU ZANZIBAR



Essque Zalu Zanzibar is an intimate boutique destination nestled in a natural cove in the north-east coast of Unguja (alias Zanzibar). Combining contemporary luxury with a real sense of place – this boutique hotel has the turquoise waters of the Indian ocean to one side and lush green forest to the other, and there is just a hint of spice in the warm and fragrant tropical air.

Tel: +255 772 100 094
Email: sigenge@essquehotels.com
Website: www.essquehotels.com

Represented by: Segga Igenge

DELTA AIRLINES



Delta Air Lines serves more than 160 million customers each year. With an industry-leading global network, Delta and the Delta Connection carriers offer service to 317 destinations in 58 countries on six continents. ground. Today we operate service from five African cities in five countries, with 48 flight departures between Africa and the United States per week. We fly from Accra, Ghana; Lagos, Nigeria; Johannesburg, South Africa, Dakar, Senegal; and Monrovia, Liberia

Tel: +233 30 221 3111
Email: kim.bruk-jackson@delta.com
Website: www.delta.com

Represented by: Kim Bruk-Jackson

HILTON GARDEN INN – LUSAKA



Welcome to Hilton Garden Inn Lusaka, located in the city center. Our hotel is just a few minutes' walk from multiple corporate offices and banks including the Bank of Zambia.

As part of a mixed-use business park, you'll enjoy proximity to numerous restaurants, shops and offices.

HILTON HOTELS AFRICA



Ten brands. 92 countries. 4,100 hotels. 685,000 rooms. Countless opportunities to delight.

An open door. A welcoming smile. An exceptional experience. That's what we offer the millions of travelers who stay with us every year. And we never forget the reason we're here: to delight our guests, team members, and owners alike. We're Hilton Worldwide. Welcome.

Tel: +260-0211-324777 | +2711322 1746
+260 96 799 4172
Email: thabani.ndlovu@hilton.com
Website: www.hilton.com
www.hiltonworldwide.com

Represented by: Thabani Ndlovu

EMERALD COLLECTION ZANZIBAR & MALDIVES



A group with three luxury resorts ,5-star luxury Hideaway of Nungwi Resort & Spa (Leading Hotels of the World) on the popular Nungwi beach , 5-star Dream of Zanzibar Resort, on the beautiful Pwani Mchangani beach and the Emerald Maldives Resort & Spa (Leading Hotels of the World member) on the Island of Fasmendoo,Raa Atoll.

Tel: +255 74 589 7629
Email: george@emerald-collection.com
Website: www.emerald-collection.com

Represented by: George Kiruku



INTERCONTINENTAL LUSAKA



InterContinental Lusaka is a 5 star property located in the Diplomatic triangle of Lusaka and only a few kilometres from the shopping areas. Housing 224 bedrooms and 9 conference rooms, it is a chosen hotel for leisure and business travellers looking for a touch of elegance, class and an authentic African Hospitality.

Tel: +260 211 250000
Email: muka.salare@lusakaic.com
Website: www.intercontinental.com

Represented by: Muka Salare

FASTJET



Fastjet is an African low-cost airline operating in Tanzania, Zambia, Zimbabwe, South Africa and Mozambique. We are pioneers to making air travel throughout Africa affordable, accessible, reliable and simple. Transforming first time flyers into enthusiastic travellers starts with people who love what they do and love creating world-class travel experiences.

Tel: +260 21 137 5700
Email: customer@fastjet.com
Website: www.fastjet.com

Represented by: Faith Chaitezvi

LUFTHANSA GERMAN AIRLINES



Known for its quality, reliability and expertise within the travel industry, Lufthansa German Airlines offers flights to 218 destinations in 82 countries, and boasts one of the world's largest route networks. Lufthansa flies daily between JNB-FRA with a state-of-the-art Boeing 747-8, a seasonal MUC-CPT and a year round CPT-FRA service with an Airbus A340-300.

Tel: +27 21 427 7919
Email: gladys.dingaan@dlh.de
Website: www.lufthansa.com

Represented by: Gladys Dingaan

KIAMBI SAFARIS LOWER ZAMBEZI



Kiambi Safaris is situated in the Lower Zambezi within the Chiawa Game Management area, near the confluence of the Zambezi and Kafue Rivers. Strategically placed in a prime location 3 hours out of Lusaka, high on the very edge of the banks of the mighty Zambezi River.

Tel: +260977186106
Email: info@kiambi.com
Website: www.kiambi.com

Represented by: Janine Woods

SWISS INTERNATIONAL AIR LINES



Swiss International Air Lines (SWISS) serves more than 100 destinations in 50 countries all over the world from its hub in Zurich and Geneva airport. SWISS operates an airbus A340-300 daily out of Johannesburg to Zurich, and is considered the "boutique airline" amongst its European peers.

Tel: +27 21 427 7919
Email: gladys.dingaan@dlh.de
Website: www.swiss.com

Represented by: Gladys Dingaan

LEGACY HOTELS & RESORTS



Legacy's luxury resorts have been specially selected to offer a variety of distinctive experiences, from bush getaways to mountain retreats and beach holidays, for the whole family. Wherever you would prefer to experience time in moments, rather than minutes, we look forward to welcoming you to our world.

Tel: +27 11 282 7094
Email: knyirenda@legacyhotels.co.za
Website: www.legacyhotels.com

Represented by: Karen Nyirenda



MAHOGANY AIR



Mahogany Air Ltd is a local Airline in Zambia that was re-launched in August 2017. The Airline is currently servicing local routes between, Lusaka, Ndola and Livingstone. Basically, we are providing local Air transport with excellent on board service, hence our motto, 'Mahogany Air, An Insignia of Zambian Hospitality'

Tel: +260977418510 | +260955757884
Email: makunkakunda@gmail.com
jimbelemu@yahoo.com
Website: www.mahoganyair.com

Represented by: Jim Belemu

THE BUSHCAMP COMPANY



The Bushcamp Company is one of Zambia's leading safari operators. Based inside the South Luangwa National Park, it offers great game-viewing and expert guiding, by open vehicle or on foot, combined with excellent accommodation and wonderful meals at the award winning Mfuwe Lodge and six intimate, exclusive bush camps.

Tel: +260 21 624 6041 / +260 978 770 055
Email: info@bushcampcompany.com
Website: www.bushcampcompany.com

Represented by: Mtimba Zulu & Beauty Nyongani

MEIKLES HOTEL



For over 100 years Meikles has been acclaimed as Zimbabwe's premier luxury five-star hotel, its gracious charm and silver-service style reflected in our membership of Leading Hotels of the World. Situated in the heart of the capital city Harare, Meikles is a legendary meeting place for international business executives, dignitaries, leisure travellers and celebrities.

Tel: +263 4 707721
Email: marketing@meikles.com
nmwandiambira@meikles.com
tmpofu@meikles.com
Website: www.meikles.com

Represented by: Nyasha Mwandambira

THE VICTORIA FALLS HOTEL



THE VICTORIA FALLS HOTEL

One of the world's Classic five-star hotels commands prime location overlooking Victoria Falls, Zimbabwe, an acclaimed Natural Wonder of the World. A proud member of Leading Hotels of the World, the Edwardian-style hotel, built in 1904, was splendidly redecorated in 2013 to combine its traditional majesty with modern sophistication. For more than 110 years The Victoria Falls Hotel has been a luxury icon in Africa.

Tel: +263 4 707721
Email: dgm@victoriafallshotel.com
Website: www.victoriafallshotel.com

Represented by: Farai Chimba

MFUWE LODGE



Set inside the park, five minutes' drive from the main gate, Mfuwe Lodge's eighteen air-conditioned chalets are arranged around the banks of two lagoons. The fantastic game-viewing in the area, combined with a swimming pool, spa, and curio shop, will make it hard to leave! Best known for the elephants that walk through Reception each October, November, and December to get to the wild mango tree in the courtyard!

Tel: +260 21 624 6041 / +260 978 770 055
Email: info@bushcampcompany.com
Website: www.mfuwelodge.com

Represented by: Mtimba Zulu & Beauty Nyongani

MERCURE HOTELS



MERCURE Hotels are located in Suburbs of Johannesburg (Randburg, Midrand & Bedfordview) and in Nelspruit. All directly across from Shopping Center's. All the hotels are certified by Fair Trade and hotels stand out for their exemplary labour standards and environmental policies. A bar, swimming pool, 24 hour security and meeting rooms cater for your needs.

Tel: +2711 326 3300
Email: Prisca.Hlatshwayo@accor.com
Website: www.mercure.com

Represented by: Robert Ngcobo



MUKAMBI SAFARIS KAFUE



Mukambi Safaris, the Kafue specialists operate three unique properties situated in Africa's largest unspoilt wilderness, The Kafue National Park. These are Mukambi Safari Lodge, Mukambi Plains Camp and Fig Tree Bush Camp.

Tel: +260 (0) 974 424013
Email: info@mukambi.com
Website: www.mukambi.com

Represented by: Edjan van der Heide

ROYAL AIR CHARTERS



Since 2011, Royal Air Charters has been Zambia's premier provider of private air travel. Serving to clients of all sizes, locations, and across all industries. Wherever you need to be, Royal Air Charters will get you there safely, on time and stress-free.

ROYAL ZAMBEZI LODGE



An exclusive destination that provides a platform for unforgettable, unspoiled wildlife experiences on the banks of the mighty Zambezi River. Royal offers a front row seat to unique wilderness experiences. An exciting adventure awaits you in the Lower Zambezi National Park & we look forward to welcoming you to the "Royal" family".

Tel: +27 097686 4429
Email: marketing@royalzambezilodge.com
Website: www.royalaircharters.com

Represented by: Chileya Kasuba Ndeke

O&L LEISURE



Owned by the Ohlthaver & List Group, founded in 1919, O&L Leisure Hotels & Lodges is a proudly Namibian hospitality company committed to offering our guests a unique, genuine sense-of-place experience. It's our warm, down-to-earth nature, and love for our country, that turns staying at our resorts into an unparalleled experience. Chobe Water Villas, The Strand Hotel in Swakopmund, Mokuti Etosha Lodge and Midgard Country Estate outside of Windhoek.

Tel: +264 61 431 8010 / +264 81 141 2507
Email: Martin.wiemers@ol.na
Website: www.ol-leisure.com

Represented by: Martin Weimers



SEYCHELLES TOURISM BOARD



The Seychelles Islands, amidst this glimmering archipelago, spread across a million miles of azure ocean, An unforgettable journey awaits those eager to finally discover a place that's truly different and magical. A place like no other and another world entirely.

Tel: +27 21 426 0104
Email: david@capehols.co.za
Website: www.seychelles.travel

Represented by: David Germain

SOUTHERN SUN RIDGEWAY HOTEL



Superbly situated a mere 4km from the city centre and only 27km from the airport, the Southern Sun Ridgeway offers easy access to all road-links throughout the country, making an ideal base. Welcoming business and leisure travellers alike, this hotel accommodates guests with the traditional warmth and hospitality for which Southern Sun is renowned world-wide.

Tel: +260 211 251666 / +260 977791156
Email: SSReservations.Reservations@tsogosun.com
Website: www.tsogosun.com

Represented by: Diane Harrington



TRAVELPORT ZAMBIA



Travelport is the world's only true Travel Commerce Platform, focused on providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry. Our platform enables travel providers, travel agencies, corporations and developers to search, share, buy and sell travel. This increases profitability and drives commercial success for every customer in our B2B travel network.

Tel: +260 211 295932
Email: Chaandwa.shandele@travelport.co.zm
Website: www.travelportzambia.com

Represented by: Terry-Anne Pickard

VIRGIN ATLANTIC AIRWAYS



33 years | 38 aircraft | 6 million people | Over 30 destinations. Virgin Atlantic is now one of the UK's leading and best-loved long haul airlines, with over 30 aircraft and even more on order. And we annually fly six million people to over 30 of the world's most popular destinations.

Tel: +27 11 340 3453
Email: salesupport.za@fly.virgin.com
Website: www.virginatlantic.com

Represented by: Zamokuhle Sikakane

ZAMBIA TOURISM AGENCY



The Zambia Tourism Agency (ZTA) was established by the Tourism and Hospitality Act No. 13 of 2015 and is responsible for marketing and promoting Zambia as a tourism and travel destination of choice and regulating the tourism industry. It is a successor institution to the Zambia Tourism Board (ZTB) whose sole functions were simply tourism marketing and promotion.

Tel: +260 211 229087/90
Email: marketing@zambia.travel
Website: www.zambia.travel

Represented by: Angela Chikumbi Chimpinde

SPOTLIGHT WORKSHOPS 2018



- **16 February:** Harare (Zimbabwe)
- **09 - 12 April:** Spotlight Central & Eastern Europe Roadshow: Prague, Warsaw & Bucharest
- **25 April:** Gaborone (Botswana)
- **20 June:** Luanda (Angola)
- **03 July:** Addis Ababa (Ethiopia)
- **05, 06 July:** Nairobi (Kenya)
- **20 - 22 November:** Spotlight Nordics Roadshow: Stockholm (Sweden), Oslo (Norway) & Copenhagen (Denmark)

CONTACT: Derek Houston



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www.spotlightworkshops.co.za

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